

Message Text

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PAGE 01 LIMA 06071 251724Z

43

ACTION COME-00

INFO OCT-01 ARA-16 ISO-00 EB-11 INT-08 L-03 TRSE-00 INR-11

DRC-01 /051 W

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P 251702Z JUL 74

FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 1144

LIMITED OFFICIAL USE LIMA 6071

E.O. 11652: N/A

TAGS: BEXP, ENRG, PE

SUBJ: OCCIDENTAL NEGOTIATIONS

REF: STATE 160734

1. MR. DAVID MARTIN, PRESIDENT OF OCCIDENTAL PETROLEUM-PERU, WHO PRESENTLY VISITING LIMA FROM LOS ANGELES, EXPRESSED ANNOYANCE AT THE TEXT OF MR. ANDREWS' TELEX WHEN THIS MATTER WAS RAISED WITH HIM BY EMBASSY OFFICER. MR. MARTIN EXPLAINED THAT MR. ANDREWS' COMPANY IS CONSIDERING PLACING A BID WITH OXY AND PETROPERU FOR A JUNGLE BARGE CONTRACT. HE SAID THIS MATTER IS STRICTLY AN AFFAIR BETWEEN THE PARTIES CONCERNED AND THE US EMBASSY HAS NO APPROPRIATE ROLE TO PLAY. HE NOTED THAT MR. ANDREWS' COMPANY HAD ALREADY CONTACTED ARMAND HAMMER, CHAIRMAN OF THE BOARD OF OXY, IN AN EFFORT TO OBTAIN FAVORABLE CONSIDERATION FROM OXY. HE WAS OF THE OPINION THAT THE TELEGRAM TO SECRETARY DENT WAS SENT FOR THE PURPOSE OF HAVING THE USG INTERVENE AS WELL. HE ALSO EMPHASIZED THAT ANDREWS' COMPANY HAS NO RELATIONSHIP TO THE OIL PIPELINE AND THAT THE REFERENCE TO "TRANSFORCING OIL" WAS THEREFORE NOT CORRECT. FINALLY HE NOTED THAT MRSSRS. WILCHAR AND DABAGIAN WERE AT THAT VERY MOMENT DISCUSSING THE BARGE BID WITH THE APPROPRIATE OFFICIAL OF OXY'S LOCAL OFFICE AND THAT HE DID NOT PLAN TO MEET WITH THESE GENTLEMEN HIMSELF.

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2. COMMENT: MR. MARTIN WAS DISPLEASED WITH THE PRESSURE TACTICS DEMONSTRATED BY MR. ANDREWS. THE EMBASSY WILL, OF COURSE, BE PREPARED TO RECEIVE MESSRS. WILCHAR, DABAGIAN AND/OR SARADI SHOULD THEY DECIDE TO CALL UPON US. AS DEPARTMENT IS AWARE, WE ARE IN VERY CLOSE TOUCH WITH OXY AND WILL BE GLAD TO BE OF SUCH HELP AS WE CAN, ALTHOUGH AT MOMENT WE DO NOT FORESEE THAT WE CAN PLAY A USEFUL ROLE, IN MEANTIME, WOULD APPRECIATE ON URGENT BASIS ANY INFORMATION DEPARTMENT CAN PROVIDE ON BONAFIDES OF COMPANY.
DEAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, PETROLEUM TRANSPORTATION, PROPOSALS (BID)
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Draft Date: 25 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: kelleyw0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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